

MD ANALYSIS

CA 5 November Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2017 to November 2017 (5 months) Results

CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	91	151	139	117	108
Charter Members	3133	5222	4800	4401	4089
New Members	16667	17147	16563	17205	20687
Drops	11729	12082	14040	12619	18556
Net Growth	9374	11432	8746	10147	7808

November (Only Results)

CA 5	Nov-14	Nov-15	Nov-16	Nov-17
New Clubs	22	52	24	33
Charter Members	863	1666	740	1033
New Members	1814	1962	1555	2462
Drops	2238	1407	1012	1601
Net Growth	572	2465	1386	2058

Statement for 2nd Quarter Results(previous 3 years)

CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
New Clubs	113	115	85
Charter Members	3695	3875	2895
New Members	7306	6449	6682
Drops	8541	7606	7083
Net Growth	2920	3340	3021

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
300	Rep Of China	New Clubs	18	20	9	21	15
		Charter Members	720	694	448	730	629
		New Members	4895	5082	5018	4762	5585
		Drops	2783	3586	3500	3259	3727
		Net Growth	3179	2554	2424	2530	2944
Total	Pei-Jen Chen	New Clubs	18	20	9	21	15
		Charter Members	720	694	448	730	629
		New Members	4895	5082	5018	4762	5585
		Drops	2783	3586	3500	3259	3727
		Net Growth	3179	2554	2424	2530	2944

November (Only) Results

MD	GMT Area	CA 5	Nov-14	Nov-15	Nov-16	Nov-17
300	Rep Of China	New Clubs	1	2	5	2
		Charter Members	42	76	153	54
		New Members	337	250	188	433
		Drops	55	120	97	89
		Net Growth	341	231	265	413
Total	Pei-Jen Chen	New Clubs	1	2	5	2
		Charter Members	42	76	153	54
		New Members	337	250	188	433
		Drops	55	120	97	89
		Net Growth	341	231	265	413

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
300	Rep Of China	New Clubs	27	3	9
		Charter Members	795	171	292
		New Members	1531	952	1107
		Drops	1225	1672	1499
		Net Growth	1200	-434	65
Total	Pei-Jen Chen	New Clubs	27	3	9
		Charter Members	795	171	292
		New Members	1531	952	1107
		Drops	1225	1672	1499
		Net Growth	1200	-434	65

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
354	Republic Of Korea	New Clubs	4	8	9	15	9
		Charter Members	146	312	288	496	343
		New Members	1473	1793	1681	1754	1286
		Drops	1435	1300	1720	1238	1519
		Net Growth	360	983	436	1105	199
355	Republic Of Korea	New Clubs	6	2	3	1	9
		Charter Members	194	85	126	35	334
		New Members	1531	1943	1982	1708	1864
		Drops	1301	1242	1397	1190	1238
		Net Growth	488	884	817	626	1070
356	Republic Of Korea	New Clubs	5	4	9	6	2
		Charter Members	151	130	320	300	111
		New Members	1592	1840	1925	1728	1743
		Drops	1418	1362	1671	1358	1108
		Net Growth	513	676	750	803	830
Total	Chul-Jae Lee	New Clubs	15	14	21	22	20
		Charter Members	491	527	734	831	788
		New Members	4596	5576	5588	5190	4893
		Drops	4154	3904	4788	3786	3865
		Net Growth	1361	2543	2003	2534	2099

November (Only) Results

MD	GMT Area	CA 5	Nov-14	Nov-15	Nov-16	Nov-17
354	Republic Of Korea	New Clubs	4	3	1	2
		Charter Members	107	81	31	78
		New Members	355	298	295	228
		Drops	157	257	140	194
		Net Growth	319	134	196	132
355	Republic Of Korea	New Clubs	0	0	1	1
		Charter Members	1	0	24	37
		New Members	206	241	159	256
		Drops	192	198	161	223
		Net Growth	25	54	35	83
356	Republic Of Korea	New Clubs	0	2	1	0
		Charter Members	3	84	22	2
		New Members	298	241	186	177
		Drops	328	356	147	286
		Net Growth	-16	74	64	-93
Total	Chul-Jae Lee	New Clubs	4	5	3	3
		Charter Members	111	165	77	117
		New Members	859	780	640	661
		Drops	677	811	448	703
		Net Growth	328	262	295	122

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
354	Republic Of Korea	New Clubs	7	7	11
		Charter Members	187	227	327
		New Members	1218	948	1447
		Drops	1206	1325	1220
		Net Growth	235	-104	595
355	Republic Of Korea	New Clubs	5	3	1
		Charter Members	186	133	27
		New Members	891	823	678
		Drops	920	1195	1062
		Net Growth	183	-210	-322
356	Republic Of Korea	New Clubs	0	9	6
		Charter Members	10	311	257
		New Members	708	729	611
		Drops	949	940	923
		Net Growth	-199	250	-35
Total	Chul-Jae Lee	New Clubs	12	19	18
		Charter Members	383	671	611
		New Members	2817	2500	2736
		Drops	3075	3460	3205
		Net Growth	219	-64	238

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2017-2018
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	488	598
		Drops	285	284
		Net Growth	219	342
330	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	0	471
		Drops	0	351
		Net Growth	0	159
334	Japan	New Clubs	0	1
		Charter Members	0	21
		New Members	771	604
		Drops	377	415
		Net Growth	405	240
331	Japan	New Clubs	0	1
		Charter Members	0	21
		New Members	0	243
		Drops	0	148
		Net Growth	0	123
332	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	0	391
		Drops	0	266
		Net Growth	0	144
333	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	0	522
		Drops	0	379
		Net Growth	0	167
336	Japan	New Clubs	0	1
		Charter Members	0	42
		New Members	594	582
		Drops	414	420
		Net Growth	194	218
337	Japan	New Clubs	0	0
		Charter Members	8	0
		New Members	618	559
		Drops	419	410
		Net Growth	248	171
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs	0	3
		Charter Members	8	84
		New Members	2471	3970
		Drops	1495	2673
		Net Growth	1066	1564

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	1	3	2	13	3
		Drops	0	2	34	7	6
		Net Growth	1	1	-32	6	-3
303	Hong Kong China Macao	New Clubs	0	2	3	3	0
		Charter Members	0	49	98	83	0
		New Members	162	200	138	127	0
		Drops	85	153	138	128	0
		Net Growth	86	111	113	91	0
	China	New Clubs	50	87	82	56	30
		Charter Members	1600	3191	2880	2350	1464
		New Members	2902	3857	3941	4892	4022
		Drops	1786	2368	3984	4133	6408
		Net Growth	2901	4959	3141	3536	-422
Total	Ziyu Lin	New Clubs	50	89	85	59	30
		Charter Members	1600	3240	2978	2433	1464
		New Members	3065	4060	4081	5032	4025
		Drops	1871	2523	4156	4268	6414
		Net Growth	2988	5071	3222	3633	-425

November (Only) Results

MD	GMT Area	CA 5	Nov-14	Nov-15	Nov-16	Nov-17
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	2	0	0
		Drops	1	1	1	0
		Net Growth	1	1	-1	0
303	Hong Kong China Macao	New Clubs	0	0	1	0
		Charter Members	4	14	29	0
		New Members	13	10	9	0
		Drops	6	17	8	0
		Net Growth	14	10	31	0
	China	New Clubs	14	40	9	14
		Charter Members	619	1266	348	489
		New Members	441	671	450	575
		Drops	1098	245	172	227
		Net Growth	33	1749	664	903
Total	Ziyu Lin	New Clubs	14	40	10	14
		Charter Members	623	1280	377	489
		New Members	456	683	459	575
		Drops	1105	263	181	227
		Net Growth	48	1760	694	903

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	2	2	7
		Drops	2	5	6
		Net Growth	0	-3	1
303	Hong Kong China Macao	New Clubs	0	0	1
		Charter Members	6	14	33
		New Members	84	40	34
		Drops	31	57	37
		Net Growth	66	3	31
	China	New Clubs	56	78	45
		Charter Members	2028	2632	1668
		New Members	1620	1932	1739
		Drops	1866	910	840
		Net Growth	1967	3855	2754
Total	Ziyu Lin	New Clubs	56	78	46
		Charter Members	2034	2646	1701
		New Members	1706	1974	1780
		Drops	1899	972	883
		Net Growth	2033	3855	2786

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	4
		Charter Members	0	0	0	0	117
		New Members	0	0	0	0	42
		Drops	0	0	0	0	119
		Net Growth	0	0	0	0	52
301	Philippines	New Clubs	4	20	14	4	9
		Charter Members	197	533	349	112	336
		New Members	659	872	679	803	816
		Drops	792	1490	780	672	695
		Net Growth	236	-16	332	282	531
308	Brunei Malaysia Singapore	New Clubs	1	6	4	6	11
		Charter Members	40	170	146	160	250
		New Members	528	928	763	904	845
		Drops	306	307	575	345	461
		Net Growth	299	841	395	758	682
204	Cnmi Guam Marshall Islands	New Clubs	0	0	1	0	0
		Charter Members	0	1	33	0	0
		New Members	53	37	57	35	38
		Drops	50	35	26	42	93
		Net Growth	9	7	66	-7	-55
Total		New Clubs	5	26	19	10	24
Ek Phang Bobby Eng		Charter Members	237	704	528	272	703
		New Members	1240	1837	1499	1742	1741
		Drops	1148	1832	1381	1059	1368
		Net Growth	544	832	793	1033	1210

November (Only) Results

MD	GMT Area	CA 5	Nov-14	Nov-15	Nov-16	Nov-17
NA	Undistricted	New Clubs	0	0	0	4
		Charter Members	0	0	0	115
		New Members	0	0	0	0
		Drops	0	0	0	3
		Net Growth	0	0	0	113
301	Philippines	New Clubs	1	3	3	3
		Charter Members	24	98	64	90
		New Members	94	99	127	135
		Drops	258	95	141	106
		Net Growth	-137	119	53	121
308	Brunei Malaysia Singapore	New Clubs	1	0	2	0
		Charter Members	33	2	46	1
		New Members	44	75	37	60
		Drops	41	36	53	33
		Net Growth	39	47	31	37
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	6	6	4	9
		Drops	14	3	1	7
		Net Growth	-7	5	3	2
Total		New Clubs	2	3	5	7
Ek Phang Bobby Eng		Charter Members	58	100	110	206
		New Members	144	180	168	204
		Drops	313	134	195	149
		Net Growth	-105	171	87	273

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
301	Philippines	New Clubs	11	7	4
		Charter Members	280	191	86
		New Members	508	407	492
		Drops	1695	775	723
		Net Growth	-871	-141	-132
308	Brunei Malaysia Singapore	New Clubs	4	2	4
		Charter Members	124	57	103
		New Members	404	298	250
		Drops	176	256	294
		Net Growth	373	125	88
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	17	40	14
		Drops	35	43	32
		Net Growth	-11	1	-17
Total	Ek Phang Bobby Eng	New Clubs	15	9	8
		Charter Members	405	249	189
		New Members	929	745	756
		Drops	1906	1074	1049
		Net Growth	-509	-15	-61

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	1
		Charter Members	0	0	2	0	20
		New Members	0	7	16	8	9
		Drops	0	28	14	10	16
		Net Growth	0	-21	8	-2	13
310	Thailand	New Clubs	3	2	5	5	12
		Charter Members	77	57	110	135	315
		New Members	400	585	361	471	305
		Drops	278	209	201	237	286
		Net Growth	236	453	296	419	355
303	Hong Kong China Macao	New Clubs	0	0	0	0	3
		Charter Members	0	0	0	0	86
		New Members	0	0	0	0	159
		Drops	0	0	0	0	207
		Net Growth	0	0	0	0	48
Total	Teresa Mann	New Clubs	3	2	5	5	16
		Charter Members	77	57	112	135	421
		New Members	400	592	377	479	473
		Drops	278	237	215	247	509
		Net Growth	236	432	304	417	416

November (Only) Results

MD	GMT Area	CA 5	Nov-14	Nov-15	Nov-16	Nov-17
NA	Undistricted	New Clubs	0	0	0	1
		Charter Members	0	2	0	20
		New Members	0	12	0	0
		Drops	0	0	3	3
		Net Growth	0	18	-3	17
310	Thailand	New Clubs	1	2	1	4
		Charter Members	29	43	23	102
		New Members	18	57	100	54
		Drops	88	79	88	56
		Net Growth	-40	23	48	100
303	Hong Kong China Macao	New Clubs	0	0	0	1
		Charter Members	0	0	0	20
		New Members	0	0	0	14
		Drops	0	0	0	11
		Net Growth	0	0	0	25
Total	Teresa Mann	New Clubs	1	2	1	6
		Charter Members	29	45	23	142
		New Members	18	69	100	68
		Drops	88	79	91	70
		Net Growth	-40	41	45	142

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
NA	Undistricted	New Clubs	1	1	0
		Charter Members	24	29	0
		New Members	0	15	4
		Drops	20	0	7
		Net Growth	4	48	-3
310	Thailand	New Clubs	2	5	4
		Charter Members	54	109	102
		New Members	323	263	299
		Drops	416	428	440
		Net Growth	-27	-50	-4
Total	Teresa Mann	New Clubs	3	6	4
		Charter Members	78	138	102
		New Members	323	278	303
		Drops	436	428	447
		Net Growth	-23	-2	-7

